

## **Assessment Procedure**

### **Role of Personality on Success- CVAC022**

The assessment procedure of this course was done by a descriptive exam and GD. The total mark for the exam was 40 and for GD it was 10. The minimum pass percentage was 50 %. Those who secured minimum pass marks in both were declared qualified. A Sample Question Paper is given below:

### **CHRIST COLLEGE (AUTONOMOUS) IRINJALAKUDA CERTIFICATE COURSE EXAMINATION 2016 ROLE OF PERSONALITY ON SUCCESS**

**TIME: 2 Hours**

**MAX. MARKS: 50**

**Answer any four questions. Each question carries 10 marks.**

1. Explain different types of personality.
2. Discuss about various personality styles.
3. Explain the role of personality and characteristics in personal life.
4. What are the principles of 'influence'?
5. How do you prefer to build rapport with others?
6. Discuss the role of listening in communication.

**4X10 = 40**

### **GROUP DISCUSSION**

**MARK: 10**

**TOPIC: What are the greatest challenges to good communication?**

**1x10 = 10**



  
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